IMBA Assignment Test 2nd Semester (R & B) Examination June 2017 CBCS DDCE

Answer any Two $10 \ge 20$ Word limit -300 Time -30 mins.

Paper – 06 (Financial Accounting)

- 1. What do you mean by Financial Accounting? Who are the users of Accounting Information and how it differs from Cost Accounting?
- 2. Briefly note down the various Accounting Principles and conventions.
- 3. Differentiate between:
 - a. Single Entry System Vs Double Entry System
 - b. Journal Vs Ledger.

Paper – 07 (Fundamentals of Economics)

- 1. Distinguish between individual and market demand for a product. Market demand is the main concern of business managers. Why should business managers then study individual demand curve?
- 2. What are the conditions for a consumer's equilibrium? Explain and illustrate consumer's equilibrium using marginal utility analysis.
- 3. Why is short run average cost curve U- shaped? Illustrate and explain the relationship between SAC and SMC.

Paper – 08 (Business Organisation)

- 1. Define Commerce. Discuss the function and objectives of commerce.
- 2. Write notes on: Structure of Business and Procedure.
- 3. Define Social Responsibility of Business. Explain various features and issues of it.

Paper – 09 (Business Statistics)

- 1. Calculate Mean, Median and Mode of the following data:Mid Value:51525354555Frequency:71217964
- 2. What is Systematic Sampling? Give its advantages and disadvantages.
- 3. Explain the following terms: i) Statistic ii) Standard Error.

Paper – 10 (ITB)

- 1. Explain the characteristics of computer in detail and discuss the advantages and disadvantages.
- 2. Write short notes on Mainframe Computer and Mini Computer.
- 3. What is computer organization? Explain the components of a micro-computer in detail.

IMBA Assignment Test 4th Semester (R & B) Examination June 2017 CBCS DDCE

Answer any Two $10 \ge 2 = 20$ Word limit -300 Time -30 mins.

Paper – 16 (QMM)

- 1. What is Statistical table? Explain clearly the essential of a good table.
- 2. Define classification and tabulation. Explain their importance in statistical analysis.
- 3. What do you mean by dispersion? What are the methods of computing dispersion?

Paper – 17 (BEE)

- 1. What is Business Environment? Explain the economic environment of business.
- 2. Explain the statement "Social Responsibilities of business relating to inter- business relations.
- 3. Define Monetary Policy. Explain instruments of monetary policy with reference to India.

Paper – 18 (BRFW)

- 1. Explain and illustrate the distinction between a contract and indemnity and a contract of guarantee. What is the nature of an insurance contract?
- 2. Define the term 'goods'. What are the different types of goods? Explain how is price fixed in contract of sales?
- 3. What is the effect of provisions of section 31-32 of the Reserve Bank of India Act. 1934 on different Negotiable instruments?

Paper – 19 (IEV)

- 1. Explain the relevance of different spiritual values in management revealed in ancient Indian Wisdom.
- 2. In the corporate context, analyse the relationship between ethics and professional manager.
- 3. Describe the relevance of human values in Management Education.

Paper – 20 (MA)

- 1. What is Management Accounting? Discuss in detail the functions of Management Accounting.
- 2. Discuss the tools and techniques of Management Accounting.
- 3. Explain briefly the steps to be followed in preparing funds flow statement. How it differs from each flow statement?

IMBA Assignment Test 6th Semester (R & B) Examination June 2017 CBCS DDCE

Answer any Two $10 \times 2 = 20$ Word limit -300 Time -30 mins.

Paper – 26 (HRM)

- 1. Write the important features of Human Resource Management highlighting on its emergence.
- 2. Describe the HR planning process that is practiced in an organization.
- 3. "Recruitment attracts manpower and selection rejects", Describe.

Paper – 27 (FM)

- 1. Define Financial Management. Discuss the functions of financial management.
- 2. Write Short Notes: Profit Maximisation & Wealth Maximisation.
- 3. What is Capital Budgeting? Discuss the factors affecting the capital budgeting decisions of a firm.

Paper – 28 (MM)

- 1. What is "Product Life Cycle" (PLC) and what is the importance of this in effective product planning as well as planning of other elements of marketing?
- 2. What do you mean by marketing? Explain various concept of marketing.
- 3. What is NPD? Explain different stages of NPD.

Paper – 29 (POM)

- 1. What are the duties and responsibilities of operations manager?
- 2. What do you mean by production Management? Explain its objectives and scope.
- 3. What do you mean by Production System? Explain different types of production system.

Paper – 30 (MIS)

- 1. Discuss the different MIS Models for representing the systems.
- 2. Define MIS. Explain the different functions and characteristics of MIS.
- 3. Give a structured system development life cycle model and explain various stages in it.

IMBA Assignment Test 8th Semester (R & B) Examination June 2017 CBCS DDCE

Answer any Two $10 \times 2 = 20$ Word limit -300 Time -30 mins.

Paper – 37 (CTL)

- 1. Define the term company. Elaborate the various types of company formed under Companies Act.
- 2. What is prospectus? Explain the detail contact available in prospectus.
- 3. What is meeting? Explain the various types of meeting and its features.

Paper – 38 (IB)

- 1. Critically examine the Ricardian theory of rent on International Trade.
- 2. What is International Business? Explain the different types of International Business.
- 3. What is International Financing? What are the different tools used in International Financing.

Paper – 39 (ED)

- 1. Distinguish between Entrepreneur and Intrapreneur. What are the qualities of an intrapreneur?
- 2. Define women entrepreneurship. Discuss briefly the barriers faced by woman entrepreneurs in India.
- 3. What do you mean by a small enterprise ? What are the economic factors influencing the establishment of a small scale enterprise?

Paper – 40 (MSS)

- 1. What is decision? Explain the decision making model of "Simon".
- 2. What is DSS? Explain the different characteristics and capabilities of DSS in detail.
- 3. List the major components of DSS and briefly define each of them.

Paper – 41 (BPSM)

- 1. Define strategic management, discuss its process.
- 2. What is SWOT analysis, explain in detail.
- 3. Why Porter's five force model is essential for Market Analysis, discuss.

IMBA Assignment Test 10th Semester (R & B) Examination June 2017 CBCS DDCE Answer any Two 10 X 2 = 20 Word limit – 300 Time – 30 mins.

Major HRM

HRM- Mjr- paper- 47- IHRM

- 1. Define IHRM ? Discuss the advantage and disadvantage of HCN. PNC and TCN.
- 2. Write down the culture of various countries? How these culture affects the IHR system of the country.
- 3. What is glass ceiling? Why does it take place for women employees belong to minority group.

HRM- Mjr- paper- 48- MCSI

- 1. What are the different ways in which people resist to change in a business organization? Identify and discuss different methods of minimizing resistance in organization.
- 2. Does organization development consultancy really matter in designing and implementing organizational development interventions in an organizational context? Discuss.
- 3. What is the total quality management? How can human resource managers contribute to total quality management?

HRM- Mjr- paper- 49- CRM

- 1. Discuss the Concept of Wage and Salary.
- 2. What is reward system? Explain.
- 3. Describe the wage policy in India.

Minor HRM

HRM- Mnr- paper- 50- MTD

- 1. Explain the concept of training and discuss how training is important for maintaining employee motivation and improving organizational efficiency.
- 2. Why do people learn ? What is the techniques of learning in organization setting.
- 3. How will you identify training needs of an organization ? Describe the process of training.

HRM- Mnr- paper- 51- IHRM

- 1. Define IHRM ? Discuss the advantage and disadvantage of HCN. PNC and TCN.
- 2. Write down the culture of various countries? How these culture affects the IHR system of the country.
- 3. What is glass ceiling? Why does it take place for women employees belong to minority group.

Major FM

FM- Mjr- paper- 47- IF

- 1. Define Balance of Payment (BOP) ? What is its component? Discuss briefly Indian practice of presenting B.O.P statement.
- 2. Define forex market? Discuss different participants in forex market? Discuss some important factors affecting exchange rate?
- 3. Differentiate between transaction exposure and translation exposure? Discuss important hedging techniques of transaction exposure?

FM- Mjr- paper- 48- MA

- 1. Define Merger; discuss the importance of Horizontal Merger.
- 2. Discuss the historical development of Merger in India.
- 3. What is cross border Acquisition, explain.

FM- Mjr- paper- 49- CTP

- 1. Discuss the concept of Tax Planning.
- 2. Discuss the recent development in Tax Format.
- 3. Why Tax planning is essential? Discuss.

Minor FM

FM- Mnr- paper- 50- SAPM

- 1. Why should the investor adopt the formula plan? Is there any necessity to have different formula plans? Explain.
- 2. Distinguish between Treynor and Sharpe indices of Portfolio Performance? Which do you recommend? Why?
- 3. How do you calculate the Systematic, unsystematic risk of security and the portfolio risk.

FM- Mnr- paper- 51- IF

- 1. Define Balance of Payment (BOP) ? What is its component? Discuss briefly Indian practice of presenting B.O.P statement.
- 2. Define forex market? Discuss different participants in forex market? Discuss some important factors affecting exchange rate?
- 3. Differentiate between transaction exposure and translation exposure? Discuss important hedging techniques of transaction exposure?

Major MM

MM- Mjr- paper- 47- PBM

- 1. Elaborate the various stages of the New Product Development Process.
- 2. Discuss the importance of Boston Consulting Group(BCG). Explain the Star, Cash, Cows, Questions ark, Dogs.
- 3. Explain the Jean Neol Kapferer's Pyramidal model with suitable examples.

MM- Mjr- paper- 48- MR

- 1. Define Marketing Research and discuss its nature and scope in India.
- 2. Discuss the various steps of Marketing Research process.
- 3. What is research design? Why it is essential?

MM- Mjr- paper- 49- MS

- 1. Why marketing services is playing an essential role in Product advertisement.
- 2. How the service market enhancing the revenue of Tourism in India.
- 3. Need of Marketing in educational Service Sector, discuss.

Minor MM

MM- Mnr- paper- 50- SDM

- 1. Explain the process of recruitment and selection as adopt by the sales organizations today.
- 2. Why is necessary to have sales territories? Describe the factors that organizations consider while designing sales territories.
- 3. What do you mean by Channel Management? State the importance of Channel Management. Explain the different types of Distribution Channel.

MM- Mnr- paper- 51- PBM

- 1. Elaborate the various stages of the New Product Development Process.
- 2. Discuss the importance of Boston Consulting Group(BCG). Explain the Star, Cash, Cows, Questions ark, Dogs.
- 3. Explain the Jean Neol Kapferer's Pyramidal model with suitable examples.

- Explain the concept of training and discuss how training is important for maintaining employee motivation and improving organizational effency.
 Why do people learn ? What is the techniques of learning in organization setting.
 How will you identify training needs of an organization ? Describe the process of
- training.