#### **Paper – 1(Management Concepts and Practices)**

**Answer any Two** 

 $15 \times 2 = 30 \text{ Word limit} - 1000$ 

Time – 1 hrs.

- 1. Compare and contrast between the contribution of F.W.Taylor and Henry Fayol towards development of management thoughts.
- 2. "Forecasting is the essence of planning" In the lights of the statement, discuss the relationship between forecasting and planning.
- 3. What is organization structure? Discuss different types of organizational structure with suitable example?
- 4. Bring out the importance of control as a function of management. Write a brief note on various types of control exercised at different levels of management.
- 5. Explain the role of managers in changing business environment.
- 6. Write short notes on:
  - a. MBO
  - b. Decentralization

#### **Paper – 2 (Quantitative Methods for Management)**

**Answer any Two** 

 $15 \times 2 = 30 \text{ Word limit} - 1000$ 

Time – 1 hrs.

- 1. What is forecasting? Explain the different types of forecasting techniques with suitable examples.
- 2. What is LPP? Explain its nature, scope and utility. How it is helpful to business.
- 3. Accountancy paper on M.Com is set in three groups A, B, & C containing 5 questions each. A candidate is required to answer 8 questions selecting at least 2 from each group. Find the number of ways in which a candidate can answer the 8 questions.
- 4. Six men are available for different jobs. From past records the time taken by different persons for different jobs are given below:

Jobs	1	2	3	4	5	6
Men						
1	2	9	2	7	9	1
2	6	8	7	6	14	1
3	4	6	5	3	8	1
4	4	2	7	3	10	1
5	5	3	9	5	12	1
6	9	8	12	13	9	1

Find out an allocation of men to different jobs which will lead to minimum operation time.

- 5. Describe the rules that serve as a guide in tabulating the statistical data. How it helps to solve the social problem? Explain with a suitable example.
- 6. A firm proposes to purchase some fans and sewing machines. It has only Rs.5760 to invest and a space for at most 20 items. A fan costs Rs. 360 and a swing machine Rs. 240. Profit expected from a fan is Rs. 22 and that from a swing machine is Rs. 18. Using graphical method of LPP determine the number of fans and sewing machines, it should purchase to maximize his profit and also ascertain the maximum possible profit it can earn.

#### **Paper – 3 (Business Economic and Environment)**

Answer any Two  $15 \times 2 = 30 \text{ Word limit} - 1000 \text{ Time} - 1 \text{ hrs.}$ 

- **1.** Define Business Environment. Discuss the various components of macro business environment.
- 2. Describe how the social responsibility of business plays a vital role in the development of the economic environment of any country.
- 3. Define monetary policy? Discuss the objectives and tools of monetary policy in India.
- 4. Discuss the trend, problem and prospect of industrial development in India.
- 5. Write brief notes on:
  - a) WTO
  - b) Consumerism
- 6. Briefly explain the followings:
  - a) Capital Market Reforms in India
  - b) MRTP Act

#### **Paper – 4 (Financial Management)**

Answer any Two  $15 \times 2 = 30 \text{ Word limit} - 1000$  Time -1 hrs.

- 1. Define Financial Management. Explain the key decisions & innovative functions of Finance Manager in detail.
- 2. State various important factors to be taken into consideration while planning the capital structure of a company. Can there be an optimal capital structure? Justify your answer.
- **3.** Make the comparison between Walter's model and Gordon's model in relation to dividend decision of a firm.
- 4. The share capital of a company is Rs. 20 lakhs with face value of Rs. 10 each. The company has debt capital of Rs. 12 lakhs at 10% rate of interest. The sales of the firm are 3,00,000 units per annum at a selling price of Rs.10 per unit and the variable cost is Rs. 6 per unit. The fixed cost amounts to Rs. 4, 00,000. The company pays tax @ 35%. If the sales increase by 10%, Calculate:
  - i. Percentage increase in EPS.
  - ii. Degree of operating leverage, financial leverage and combined leverage at the two levels.
- 5. ABC Ltd. accepted a proposal to invest on a new project. The cost of the project is Rs. 6,00,000. & working capital is Rs. 80,000. The expected life of the project is 4 years with salvage value of Rs. 60,000. The firm is allowed to charge depreciation on straight line basis for income tax purpose. The estimated cash inflows before tax & depreciation are as follows:

Year	1	2	3	4
Cash Inflows(Rs.)	2,70,000	2,50,000	2,20,000	1,90,000

The opportunity cost of capital of the firm is 10%. Assuming tax rate 40%, you are required to calculate:

- a. NPV
- b. IRR
- c. Profitability Index
- d. ARR
- e. Discounted payback period.
- 6. Write short notes on: (Any two)
  - a. Capital rationing
  - b. Wealth maximization Vs. Profit maximization
  - c. Stable dividend policy.
  - d. Operating Cycle